



Authentic Salesman: Mastering the Art of Transforming Real Objections into Real Transactions

Michael McIntyre

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
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Authentic Salesman: Mastering the Art of Transforming Real Objections into Real Transactions

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This is a book about the art of sales. There are a lot of life lessons in here as well. Some are hard to learn, some not so hard-all are relevant. If you allow it, the tools in this book will dramatically increase your closing percentages and may even provide you with some insights into life and business, along with a laugh or two.

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