



The Contractor's Handbook: How to Succeed in the Harsh World of Contracting

Michel Gauthier, Willy Kolp

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This is a practical, down-to-earth handbook for contractors and their personnel. It is a gold mine of tips, advice and references to help builders make the most of their contracts, from sharp tendering to successful dispute resolution through adept execution and ingenious cost control. Written by seasoned professionals, the handbook is rich with insight and guidance to optimize business opportunities and steer clear of the endemic pitfalls which plague the industry. This book is must for any engineer, surveyor or professional in the construction trade.

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