



Resumes Don't Get Jobs: The Realities and Myths of Job Hunting

Robert Weinstein

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"Resumes Don't Get Jobs" explodes 16 of the most commonly held myths, platitudes, fantasies and fallacies about the job search - and replaces them with sound tips and strategies that get results in the real world. It is aimed at a range of readers, whether they are just starting out, picking up the post-layoff pieces or looking for a more rewarding and stable line of work. Among the myths Weinstein debunks are: the best jobs are always in the "hidden" job market; high-growth fields are the place to look for substantial compensation and long-term job security; aggressive networking is the key to a successful job search; the candidate with the highest qualifications always gets the job; employers hold all the negotiating cards; one should never mention salary requirements during a first interview; larger firms take better care of their employees; and working long hours guarantees career success.

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