



Crimes of Cunning: A comedy of personal and political transformation in the deteriorating American workplace.

Tony Mayo

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Fast-paced, funny, and smart. This novel puts you into the world of a young MBA striving to succeed at a famous high-tech company. Brash and confident yet comically inept, Tony clashes with colleagues, clients, and even his biggest supporters. He fires his most loyal employee, derails the career of his only friend, and nearly destroys his young marriage before transforming from chilly corporate collaborator to empathetic executive coach. Laugh and learn as his clients turn criminal, corporations collapse, and compassion triumphs.

Veteran executive coach Tony Mayo draws on his years inside Arthur Andersen, Wall Street, and MCI to share a moving story that explains why your 401k shrank, your house is underwater, and your job stinks. The comedy and conflict illustrate management methods and personal practices that can improve your career and deepen your personal relationships.

Author's Foreword

In the 1980s, I was a minor participant in major trends that would blow up the world economy in 2008, determine the dehumanizing workplace culture of today, and establish the Wall Street plutocracy that still guides governments and blames the poor for the plight of the middle class. Our descent began in the eighties, from endless e-mails to mind-numbing meetings, deregulated banks to defunded pensions, mortgage-backed securities to job insecurity, hedge fund royalty to vanishing loyalty, private equity to income inequality, even Starbucks ubiquity and business books' vacuity.

I reluctantly admit that I eagerly supported every aspect of it. I ate the dog food and drank the Kool-Aid™. I believed in and tried to practice the free market economics and financial engineering I had been taught at the University of Chicago. I worked nights and weekends at an investment bank to help create a trading platform for one of the first derivatives. I willfully immersed myself in the toxic corporate culture of MCI. I was a true believer who gave thanks to capitalist economists Milton Friedman and Alan Greenspan, cowboy capitalists Bill McGowan and Michael Milken, and most of all to cowboy president Ronald Reagan for making the 1980s "Morning in America."

I was wrong. Now, I am mourning for America. This novel, detailing a descent and incipient redemption similar to my own, is partial penance and restitution. I hope this story encourages my readers to make better choices and a better world than I did.

After experiencing MCI, I began my search for a way of working that encouraged people to produce results while feeling appreciated, connected, and healthy. That quest made me an executive coach and gave me a life dedicated to workplaces of humanity and prosperity.

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