

Create Crucial Insight: Use Direct Outcomes checklists. Think well. Do great.

Dr. Thomas J. Buckholtz



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Insight matters. People use insight to be aware, to plan, to achieve, and to appreciate achievements. Needs for crucial insight range from personal to global.

Now, you can use Direct Outcomes checklists to create crucial insight - easily and quickly - throughout your work. People use Direct Outcomes to frame issues, solve problems, and create opportunities.

Address pivotal questions such as the following. "What services do our customers need?" "What do we need to do?" "How well do we need to do it?" "Who best should do it?" "What impact will it have?" "What should we say?" "What else should we consider?" Gain crucial, situation-specific insight.

Dr. Thomas J. Buckholtz wrote this book so that you can use Direct Outcomes, think well, create crucial insight, use the insight, do great, and thrive.

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